

July 5, 2006

To Whom It May Concern:

I am writing to you on behalf of our Steelcase Workplace Services Service provider – Asset Solutions. Asset Solutions, a centrally lead alliance of the proven, strongest & reliable brokers from across North America, was created by Steelcase to provide buy back & disposal services for Steelcase and non-Steelcase products after an extensive review and a long trial period. Our client feedback over the years during and since that pilot session have been nothing but extremely positive.

Our goal from the start was to find a partner that stood out with proper ethics, dependability, reliability, honesty, high capacity and excellent service. Believe me – this is not something that is easily found in the world of used furniture. Asset Solutions is well aware of the level of service and performance that Steelcase expects on behalf of our customers and they have signed on to a performance and standards agreement with us. They have also met the rigid standards of Steelcase Workplace Services and are an Authorized Service Provider for our customers.

I believe that you'll find them to be exceptional and professional. Our experience is that they have the capacity to manage both large and small projects, as well as simple and complex ones. And they have been extremely responsive with everything from Systems furniture, wood casegoods, storage & files and even seating. Plus – they have a history of paying their bills / paying customers for furniture on time, working well with customers and take the proper steps to prevent damage to buildings when they remove furniture.

As just one interesting example – when a major insurance company called us with an immediate need to dispose of used 2,500 vertical files in multiple locations – Asset Solutions quickly committed to acquiring all 2,500 files, arranged for pick up and transportation and quickly paid the customer an extremely competitive price. I don't know anybody else that has the power and strength to meet these kinds of demands.

Contact Information:

David Surface, National Director of Asset Solutions

513.706.1908

ds@assetsolutions-sc.com

Feel free to call me for any references, history or information....

Sincerely,

Chris Dalambakis

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Steelcase Solutions Resource Team

cdalamba@steelcase.com

513-479-3068